

Banchi Outdoor Adventures P.O. Box 9237 Trenton NJ 08650 800-769-9660 or joe@banchi.com

July 2015

KILLINGTON, VERMONT & KILLINGTON RESORT

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Killington, VT, Killington Mountain Lodge or

Pinnacle Resort in Killington Village

TRIP DATES: January 8-10 or March 18-20, 2016

NUMBER IN-GROUP: 1+ persons

TRANSPORTATION: Roundtrip Motorcoach Transportation (DVR & Lavatory Equipped)

Based on 40 paying people.

LODGING: 2 Nights Lodging at Killington Mountain Lodge (hotel) or

Pinnacle Resort (condos) Killington Village.

TICKETS: 2 day Killington all area lift for Saturday & Sunday

Ages 6-12 deduct \$10/day for lifts from package rate.

Non skier deduct \$80.

MEALS: Breakfast daily at the Killington Mountain Lodge

RENTALS: 2 day ski or snowboard: \$70

LESSONS: 1 day \$TBA

TRANSFERS: Free to mountain, small charge for evening

PRICING: LODGING OPTIONS: All Prices per person

Program includes: 2 nights lodging, 2 day lift ticket, RT Motor Coach Transportation, breakfast daily (at the Inn at Six Mountains)

all taxes and services of Banchi Outdoor staff

Killington Mountain Lodge

Single: \$589, Double: \$399, Triple: \$359, Quad: \$339

Pinnacle Resort

1bdrm: 1/\$879, 2/\$539, 3/\$429, 4/\$379

2bdrm: 2/\$799, 3/\$549, 4/\$459, 5/\$409, 6/\$379 3bdrm: 4/\$549, 5/\$469, 6/\$429, 7/\$399, 8/\$379

All rates are per person.

DETAILS: Killington Mountain Lodge (formally the Inn at Six Mountains)

The Lodge is located on the Killington Mountain Road approx. 1 mile from the lifts at Snow Shed and Rams Head. Hotel rooms with either 1 king or 2 double beds offer private bath, coffee maker and convenience refrigerator. Enjoy the hotubs or refresh with a dip in our indoor pool. Then make the mountain your playground with skiing, hiking, snowboarding, boating, snowmobiling, biking, and many other recreational activities available throughout the year. End the day with a warm soak in one of our hot tubs, guaranteed to relax sore muscles. Then, warm yourself by the fire or enjoy a drink with friends at Cedars Lounge. The Inn is a short shuttle transfer to Killington Resort and walking distance to shops, restaurants and bars, great for your day or night time entertainment.

DETAILS:

Killington Village Pinnacle Condos are located in Killington Village a short shuttle ride to the Mountain. Each unit has a fireplace, color cable TV/VCR stereo, full kitchen, spa membership and washer/dryer. A short walk or free shuttle ride to the mountain, there is a small charge for town shuttle to nightlife with numerous restaurants, shops and bars. Pinnacle offers giant whirlpool, sauna and jacuzzi. Shuttle to/from lifts.

1 bedroom / 1 bath	2 twins on common headboard, double sofa bed	
2 bedroom / 2 bath	2 twins on common headboard, 2 twins, double sofa bed	
3 bedroom / 2 bath	2 twins on common headboard, 2 twins, 2 twins, double sofa bed	

Killington offers skiing and snowboarding on 200 slopes and trails, great cruising terrain, tree and bump skiing covered by 72% snowmaking offering great conditions. Killington features 3 halfpipes, 2 snowboard parks and 6 alpine parks. There are 32 lifts and tows, including 3 gondolas access the 1200 acres of skiable terrain covered by Killington's high-powered snowmaking. A short walk or free shuttle ride to the mountain, there is a small charge for town shuttle to nightlife with numerous restaurants, shops and bars.

PAYMENT/CANCELLATION POLICIES: An initial deposit of \$100 per person is required between now and November 13, 2015. Final payment is due (30) prior to arrival. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for items left on the coach.

Above rate is based upon present market conditions, and are subject to fuel surcharge.

Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.

SECURITY DEPOSITS

Each room will need to put a credit card down upon check in. The lodging company has total discretion in charging for damage. Banchi Outdoor Adventures has no ability to reverse a charge levied by the lodging company. Banchi Outdoor Adventures will act on the group's behalf to minimize any damage bills and to monitor damage charged versus damage reported at check in. Be aware, some damages are not apparent until the cleaning people have gone through the unit to clean, make beds, change linen, etc. Upon arrival, a damage report

form must be filled out for each unit. Upon departure, it is the group leader's responsibility to do a "walk-through" with an employee of Banchi Outdoor Adventures, or the property Management Company.

CREDIT CARD PAYMENTS

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara President

We recommend travel insurance to protect against any unforeseen occurrences.

Note: Price based upon availability at time of deposit

VISIT US ONLINE AT WWW.BANCHI.COM

KNOW THE CODE - Skier/Snowboarder Safety:

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Always use devices to help prevent runaway equipment. Safety straps and ski stops are required to make sure a lost ski or snowboard does not injure another skier.

Observe all posted signs and warnings. Keep off closed trails and out of all closed areas. Obey the closed trail signs. Trails are closed due to avalanche danger, unstable conditions or exposed rocks and terrain.



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August 4, 2015

STOWE MOUNTAIN & THE COMMODORES INN PROPOSAL

Ski & Snowboard Special Bus Program NAME:

DESTINATION: Stowe, VT

January 15-17, 2016 - MLK Holiday Special TRIP DATES:

NUMBER IN GROUP: Based on 2+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (DVR & Lavatory Equipped)

Based on 40 ppl. Group will use their coach for transportation to shuttle to

Stowe or free town shuttle.

LODGING 2 Nights lodging at the Commodores Inn Stowe, January 15, 16, 2016

MEALS: Full Vermont Style Breakfast Buffet Daily, Buffet Dinner Saturday night

TICKETS: 2 day all area lift for Stowe Mountain Resort, Saturday & Sunday, January 16,

17, 2016. No lift ticket deduct \$70.

2 day Ski or snowboard: \$75, 2 day helmet rental included **RENTALS:**

LESSONS: 2 & 1/2 hour \$65/day

TRANSFERS: Group bus or town shuttle to the mountain

Program includes RT Transportation, 2 night lodging at the Commodores **PRICING:**

Inn Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass

for Stowe, services of on sight staff and taxes.

Single: \$449 per person Double: \$379 per person Triple: \$339 per person Ouad: \$309 per person

Families & Parents would pay the single or double rate & children ages 6-

12 staying with parents will receive round trip motor coach

transportation, breakfast daily, dinner Saturday night & 2 day all area

Stowe lift passes, price per persons: Ages 6-12 \$199.

Ages 13-17 deduct \$10 from above adult rate.

All prices are per person, based upon availability at the time of deposit, space

is limited.

DETAILS: The Commodores Inn invites you to enjoy the comfortable lodging and fine food and drink on their tranquil 30-acre setting. Just down the road, the village of Stowe offers a variety of activities for all, including hiking, biking, skiing and snowboarding. On their 3-acre pond, ice-skating is available day and night. Some rooms are equipped with refrigerators. Coffee service is available in the lobby 24 hours a day. One King or two Queen beds adjoining available color cable TV Telephones. Bask in the tropical warmth of their new indoor heated pool. Fireside living room with wide screen TV & VCR. Fitness Room with 2 large Jacuzzis, 2 saunas and exercise equipment and quiet reading and games room. When the sun is over the yardarm and sports lounge. Stowe, VT is the Eastern hub of winter sports. Whether you prefer to alpine ski, snowboard, or cross-country ski, Stowe has all there is to offer for your mountain oriented activities. For those who do not wish to hurl themselves off of a mountain at high speeds, the village offers a variety of shopping, sleigh rides, snowshoeing, ice skating, sledding, snowmobile and more! Stowe is a Northern pleasure built for skiing, snowboarding and cross-country skiing. Mount Mansfield & Spruce Peak, Stowe's two magnificent areas, form a grand panorama, offering an arena of beauty and fun. Stowe's bounty of natural snow (average of 21 feet over the past 40 years), open glades, never ending fall line and spectacular twin summits offer Vermont's highest peak at 4,395'. Stowe offers 48 of the longest trails in New England, 73% of the terrain is covered with snowmaking, 2,360' of vertical, the legendary "Front Four", 11 lifts, including a high speed eight passenger gondola.

PAYMENT/CANCELLATION/POLICIES: An initial deposit of \$100 per person is required NOW thru December 15, 2015. Final payment is due December 15, 2015. All group and initial individual deposits are nonrefundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund. Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

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August 4, 2015

WHITEFACE - LAKE PLACID & THE NORTHWOODS INN PROPOSAL

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Northwood's Inn Lake Placid, New York

TRIP DATES: January 29-31, 2016

NUMBER IN GROUP: Based on 2+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (DVR & Lavatory Equipped)

Based on 40 ppl. Group will use their coach for transportation to shuttle to

Whiteface or free town shuttle.

LODGING: 2 Nights hotel lodging Northwood's Inn Lake Placid, NY, January 29, 30,

2016

MEALS: Hot breakfast buffet daily, January 30-31, 2016

TICKETS: 2 day all area lift Whiteface Mountain Saturday – Sunday, January 30-31, 2016.

No lift deduct \$70.

RENTALS: (Optional) 2 day Ski or Snowboard: \$65, includes helmet rental

LESSONS: (Optional) 1 day: \$35

TRANSFERS: Shuttle with GROUP bus to mountain or Free Lake Placid Village Shuttle

PRICING: Program includes: RTMC transportation, 2 nights lodging, 2 day lift

ticket, breakfast daily, all taxes and services of Banchi Outdoor staff

All rates are per person:

Quad: \$289 per person Triple: \$329 per person Double: \$379 per person Single: \$579 per person

Parents would pay the single or double occupancy rate for the package, Children ages 7-12 & 13-17 staying with parents will receive round trip motor coach transportation, breakfast daily, & 2 day all area Whiteface

lift passes, price per persons: Ages 7-12 \$179, ages 13-17 \$189

All prices are per person, based upon availability at the time of deposit, space

is limited.

DETAILS: The Northwood's Inn Hotel in Lake Placid has all the charm of an Adirondack Great Camp with the convenience of a Main Street location. Walk to everything - including the Olympic Arena and quaint Main Street shops. The Northwood's Inn is conveniently located in the center of downtown Lake Placid. Enjoy the quaint Main Street shopping or visit the Olympic Arena.

After a day of exploring Lake Placid relax in an authentic Adirondack log Cabin Lounge. The Cabin offers a full bar, wood burning fireplace, overstuffed couches, pool, darts and our signature smoke-snorting elk. Northern Lights Pavilion, Lake Placid most unique eatery with an Authentic Adirondack Woodland Setting with Waterfall and fireplace surrounded by Animals in a Mural by internationally known artist, Lynn Zuliani. Whiteface Mountain: host of the 1932 & 1980 Winter Olympic offers the greatest vertical drop in the East, 3,430 feet. Whiteface features 85 trails, accessed by 11 lifts including 1 gondola. 44% expert, 36% intermediate and 20% beginner, 98% of the area is covered with snowmaking. Ride the Cloud-splitter Gondola, New High Speed Ouad, and Gladded Areas & Terrain Park!

Lookout Mountain opened in 2009, with a new triple chair accessed from the Easy Street trail, 2 new trails (intermediate trail meandering toward Kids Kampus and expert trail running parallel to the lift) 2,200 vertical feet, more Glades will open for the season.

PAYMENT/CANCELLATION POLICIES: An initial deposit of \$100 per person is required between now and December 4, 2015. Final payment is due January 6, 2016. All group and initial individual deposits are nonrefundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund. Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

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July 2015

THE WHITE HORSE INN - BRIDGES RESORT & SUGARBUSH, VERMONT PROGRAM

NAME: Ski & Snowboard Special Bus Program

DESTINATION: SUGARBUSH, VT

TRIP DATES: February 19-21, 2016

NUMBER IN GROUP: Based on 1+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (VCR & Lavatory Equipped)

Based on 40 ppl.

LODGING: 2 Nights lodging White Horse Inn or Bridges Resort,

February 19, 20, 2016

MEALS: (White Horse Inn only) hot breakfast daily, February 20, 21, 2016

TICKETS: 2 day all area lift for Sugarbush Resort, February 20, 21, 2016

LESSON & RENTALS: 2 Day lesson \$TBA

2 Day ski rental \$TBA, 2 Day snowboard rental \$TBA

TRANSFERS: We will use group's bus for transfers or free resort shuttle

PRICING: Program includes: RTMC transportation, 2 nights lodging, 2 day

lift ticket, breakfast daily, all taxes and services of Banchi Outdoor

staff

White **Horse Inn:**

Triple: \$349 per person Double: \$369 per person Single: \$489 per person

Package includes: RTMC Transportation, 2 nights condo lodging,

2 day lift, all taxes and serves of Banchi Outdoor staff.

Bridges Resort:

1bdrm: 1/\$779, 2/\$489, 3/\$399, 4/\$359

2bdrm/1 bath: 2/\$629, 3/\$489, 4/\$419 5/\$379, 6/\$359 2bdrm/2 bath: 2/\$659, 3/\$509, 4/\$429 5/\$399, 6/\$379 3bdrm/2 bath: 4/\$519 5/\$459, 6/\$409, 7/\$399, 8/\$379

Children ages 6-12 deduct \$20, & 13-17 deduct \$10 from the above

packages.

All prices are per person, based upon availability at the time of deposit,

space is limited.

DETAILS: The White Horse Inn

The White Horse Inn is a modern 26-guest-room inn and bed-and-breakfast, built 1978, at the entrance to Sugarbush's Mount Ellen ski area.

In the fall of 2013, the Inn underwent extensive renovations, with new energy efficient windows and high-tech boiler. Plus, the fire system has been totally upgraded. Most lighting in the Inn has been converted to LED bulbs, saving more energy. Breakfast is served daily at the Inn and fresh baked cookies each evening. Enjoy local crafted Vermont beer and wine in the fireplace and dining room areas of the Inn.

Bridges Resort Condos are located, a short shuttle bus ride to the lifts. Each unit features complete kitchen, color, cable TV, most units have washer/dryer, stereo/VCR & all have fireplace. Your stay includes a membership to the Sports Center with indoor pool, hot tub, sauna, and racquet sports. The Bridges has its own private bar & lounge area for your use after a day of skiing or riding, this is a great spot for the group to meet.

Sugarbush is a classic Vermont ski resort. Located by quaint towns, Sugarbush excels in great snow and varying terrain. In addition to the natural snow that Sugarbush gets, the snowmaking system is continually being improved. One of the biggest improvements is the addition of a lift connecting Sugarbush's two mountains. Because of the improved lifts the capacity for moving people has dramatically increased which takes out lift line and gives skiers and riders much more vertical on Sugarbush's 115 trails and glades. Skiers and riders have long been in love with Mt. Ellen's lofty 4135' summit and its 2650' vertical drop. Now, thanks to the addition of the resort's new Green Mountain Express, a Poma high-speed detachable quad, when this season begins you'll have the fastest access in Sugarbush history to those great heights and superb terrain.

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Please feel free to call with any questions.	
Sincerely yours,	
Joe Ferrara President	
Authorized signature for group Please sign and return with your group deposit	Date

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Observe all posted signs and warnings. Keep off closed trails and out of all closed areas. Obey the closed trail signs. Trails are closed due to avalanche danger, unstable conditions or exposed rocks and terrain. Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.



Banchi Outdoor Adventures P.O. Box 9237 Trenton, NJ 08650 609-584-0005 www.banchi.com

August 4, 2015

WHITEFACE - LAKE PLACID & THE NORTHWOODS INN PROPOSAL

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Northwood's Inn Lake Placid, New York

TRIP DATES: February 26-28, 2016

NUMBER IN GROUP: Based on 2+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (DVR & Lavatory Equipped)

Based on 40 ppl. Group will use their coach for transportation to shuttle to

Whiteface or free town shuttle.

LODGING: 2 Nights hotel lodging Northwood's Inn Lake Placid, NY, February 26, 27,

2016

MEALS: Hot breakfast buffet daily, February 27, 28, 2016

TICKETS: 2 day all area lift Whiteface Mountain Saturday – Sunday, February 27, 28,

2016. No lift deduct \$70.

RENTALS: (Optional) 2 day Ski or Snowboard: \$65, includes helmet rental

LESSONS: (Optional) 1 day: \$35

TRANSFERS: Shuttle with GROUP bus to mountain or Free Lake Placid Village Shuttle

PRICING: Program includes: RTMC transportation, 2 nights lodging, 2 day lift

ticket, breakfast daily, all taxes and services of Banchi Outdoor staff

All rates are per person:

Quad: \$299 per person Triple: \$339 per person Double: \$389 per person Single: \$589 per person

Parents would pay the single or double occupancy rate for the package, Children ages 7-12 & 13-17 staying with parents will receive round trip motor coach transportation, breakfast daily, & 2 day all area Whiteface

lift passes, price per persons: Ages 7-12 \$189, ages 13-17 \$199

All prices are per person, based upon availability at the time of deposit, space

is limited.

DETAILS: The Northwood's Inn Hotel in Lake Placid has all the charm of an Adirondack Great Camp with the convenience of a Main Street location. Walk to everything - including the Olympic Arena and quaint Main Street shops. The Northwood's Inn is conveniently located in the center of downtown Lake Placid. Enjoy the quaint Main Street shopping or visit the Olympic Arena.

After a day of exploring Lake Placid relax in an authentic Adirondack log Cabin Lounge. The Cabin offers a full bar, wood burning fireplace, overstuffed couches, pool, darts and our signature smoke-snorting elk. Northern Lights Pavilion, Lake Placid most unique eatery with an Authentic Adirondack Woodland Setting with Waterfall and fireplace surrounded by Animals in a Mural by internationally known artist, Lynn Zuliani. Whiteface Mountain: host of the 1932 & 1980 Winter Olympic offers the greatest vertical drop in the East, 3,430 feet. Whiteface features 85 trails, accessed by 11 lifts including 1 gondola. 44% expert, 36% intermediate and 20% beginner, 98% of the area is covered with snowmaking. Ride the Cloud-splitter Gondola, New High Speed Ouad, and Gladded Areas & Terrain Park!

Lookout Mountain opened in 2009, with a new triple chair accessed from the Easy Street trail, 2 new trails (intermediate trail meandering toward Kids Kampus and expert trail running parallel to the lift) 2,200 vertical feet, more Glades will open for the season.

PAYMENT/CANCELLATION POLICIES: An initial deposit of \$100 per person is required between now and December 4, 2015. Final payment is due January 6, 2016. All group and initial individual deposits are nonrefundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund. Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.

SECURITY DEPOSITS

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CREDIT CARD PAYMENTS

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

Sincerely yours,

Joe Ferrara President

We highly recommend travel insurance to help protect you from unforeseen circumstances.

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August 4, 2015

STOWE MOUNTAIN & THE COMMODORES INN PROPOSAL

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Stowe, VT

TRIP DATES: March 4-6, 2016

NUMBER IN GROUP: Based on 2+ ppl

TRANSPORTATION: Round-trip Motor coach Transportation (DVR & Lavatory Equipped)

Based on 40 ppl. Group will use their coach for transportation to shuttle to

Stowe or free town shuttle.

LODGING 2 Nights lodging at the Commodores Inn Stowe, March 4, 5, 2016

MEALS: Full Vermont Style Breakfast Buffet Daily, Buffet Dinner Saturday night

TICKETS: 2 day all area lift for Stowe Mountain Resort, Saturday & Sunday, March 5, 6,

2016

RENTALS: 2 day Ski or snowboard: \$75, 2 day helmet rental included

LESSONS: 2 & ½ hour \$65/day

TRANSFERS: Group bus or town shuttle to the mountain

PRICING: Program includes RT Transportation, 2 night lodging at the Commodores

Inn Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass

for Stowe, services of on sight staff and taxes.

Single: \$449 per person Double: \$379 per person Triple: \$339 per person Quad: \$319 per person

Families & Parents would pay the single or double rate & children ages 6-

12 staying with parents will receive round trip motor coach

transportation, breakfast daily, dinner Saturday night & 2 day all area

Stowe lift passes, price per persons: Ages 6-12 \$209. Ages 13-17 deduct \$10 from above adult rate.

Ages 15-17 deduct \$10 from above addit rate.

All prices are per person, based upon availability at the time of deposit, space

is limited.

DETAILS: The Commodores Inn invites you to enjoy the comfortable lodging and fine food and drink on their tranquil 30-acre setting. Just down the road, the village of Stowe offers a variety of activities for all, including hiking, biking, skiing and snowboarding. On their 3-acre pond, ice-skating is available day and night. Some rooms are equipped with refrigerators. Coffee service is available in the lobby 24 hours a day. One King or two Queen beds adjoining available color cable TV Telephones. Bask in the tropical warmth of their new indoor heated pool. Fireside living room with wide screen TV & VCR. Fitness Room with 2 large Jacuzzis, 2 saunas and exercise equipment and quiet reading and games room. When the sun is over the yardarm and sports lounge. Stowe, VT is the Eastern hub of winter sports. Whether you prefer to alpine ski, snowboard, or cross-country ski, Stowe has all there is to offer for your mountain oriented activities. For those who do not wish to hurl themselves off of a mountain at high speeds, the village offers a variety of shopping, sleigh rides, snowshoeing, ice skating, sledding, snowmobile and more! Stowe is a Northern pleasure built for skiing, snowboarding and cross-country skiing. Mount Mansfield & Spruce Peak, Stowe's two magnificent areas, form a grand panorama, offering an arena of beauty and fun. Stowe's bounty of natural snow (average of 21 feet over the past 40 years), open glades, never ending fall line and spectacular twin summits offer Vermont's highest peak at 4,395'. Stowe offers 48 of the longest trails in New England, 73% of the terrain is covered with snowmaking, 2,360' of vertical, the legendary "Front Four", 11 lifts, including a high speed eight passenger gondola.

PAYMENT/CANCELLATION/POLICIES: An initial deposit of \$100 per person is required NOW thru January 9, 2016. Final payment is due February 4, 2016. All group and initial individual deposits are nonrefundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund. Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

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Joe Ferrara President

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June 1, 2015

JAY PEAK RESORT PROPOSAL

NAME: Ski & Snowboard Special Bus Program

DESTINATION: Jay Peak, VT

TRIP DATES: March 11-14, 2016

NUMBER IN GROUP: Based on 42+ ppl

TRANSPORTATION: 55 Passenger Round-trip Motor coach Transportation

(VCR/DVD & Lavatory Equipped), includes driver lodging, does

not include gratuity.

LODGING: 2 Bedroom 2 bathroom Village condominium or Studio hotel room in the new

Stateside Hotel for 3 Nights lodging in Jay Peak Village, March 11, 12, 13,

2016

TICKETS: 3 day all area lift for Jay Peak Resort, March 12, 13, 14, 2016

Pump House Water Park pass \$75/person for three days, must be preordered to receive this discount and all persons staying in the unit must

purchase.

RENTALS: Optional: 3 day Ski or snowboard: \$tba must be pre-ordered

LESSON: Optional: 2 hour group \$tba

PRICING: Program includes: RTMC Transportation, 3 nights condo lodging, 3-day

lift ticket, all taxes and services of staff

All rates are per person:

Village Condo

2/2bdrm condo: \$779.00, 3/2bdrm condo: \$609.00, 4/2bdrm condo: \$529.00

5/2bdrm condo: \$479.00, 6/2bdrm condo: \$439.00

Program includes: RTMC Transportation, 3 nights hotel lodging Jay Peak Village, 3 day lift ticket, breakfast daily, all taxes and services of

staff

All rates are per person: Stateside Hotel - Studio

Single \$969, Double \$659, Triple \$539, Quad \$479

All prices are per person, based upon availability at the time of deposit, space is limited. Children ages 6-18 deduct \$10/day for lift ticket from the above

package rates.

DETAILS: Mountain 2 Bedroom Cottages; (NEW HOMES); 2 full baths, kitchen, living/dining area, fireplace, washer/dryer, free Wi-Fi and shuttle right to slopes, (about 1 minute away).

DETAILS: Stateside Hotel: Jay Peak's new Stateside Hotel will include 85 rooms, a new day lodge, restaurant & bar and a state-of-the-art rental center. An outdoor hot tub will offer guests apres relaxation as well as views of the Stateside trails. Bedding in each room will range from 2 queens to a king with a sleeper sofa. Each room will include a mini-fridge, coffee machine and a mircowave.

Pump House Water Park pass \$75/person for three days, must be pre-ordered to receive this discount and all persons staying in the unit must purchase.

Jay Peak has some pretty impressive stats that together add up to great skiing and riding!

The Mountain Peaks: 2

Miles of skiable terrain: 50+, Skiable Acreage: 385+, Acres for off-piste skiing: 100+

Base Elevation: 1,815 feet, Vertical: 2,153 feet

The Trails-Total number of trails: 76 trails, glades and chutes Difficulty of trails: 20% novice, 40% intermediate, 40% advanced

Longest trail: Ullr's Dream—3 miles, Most scenic trail: Vermonter, Hairiest trails: River Quai and Green Beret Easiest Learning glade: Moonwalk Woods, Best open slope: Can-Am Super Trail, 150 feet wide, 4,000 feet long,

1,800 foot vertical The 8 Lifts

Serving Stateside

One of two entry points into the interconnected trail system:

The Queen's T-Bar: Capacity 800 skiers per hour The Bonaventure Quad: Capacity 2,000 skiers per hour The Jet Triple Chair: Capacity 1,800 skiers per hour

The Village Chair: Serving beginner skiers and ski-on ski-off from Jay Peak Village. Capacity 1,200 skiers per

hour

Serving Tramside

The Flyer: A detachable quad, capacity 2,400 skiers per hour

The Aerial Tramway: Vermont's only! Capacity 60 passengers per trip, 360 skiers per hour

The Moving Carpet in Beginner Zone: Capacity 1,500 skiers per hour The Metro Quad in Beginner Zone: Capacity 2,115 skiers per hour Total uphill capacity: Approximately 12,175 skiers per hour

Total upiliti capacity: Approximately 12,173

The Glades-Jay's Woods Policy

Explore all of the glades within the Jay Peak boundary but make sure you have:

The advanced skills required to do so, at least a couple of partners, a healthy dose of common sense

Truth be told, our backcountry terrain is, in a word, breathtaking. Just be careful; it'll take more than your breath away if you're reckless or senseless in your approach.

PAYMENT/CANCELLATION/POLICIES: An initial deposit of \$100 per person is required on or about January 15, 2016. Final payment & room list are due February 12, 2016. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

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Sincerely yours,	
Joe Ferrara	
President	
Authorized signature for group	 Date
Please sign and return with your group deposit	

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