



Banchi Outdoor Adventures
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July 10, 2013

OKEMO MOUNTAIN RESORT
THE POINTE HOTEL, LUDLOW, VT

NAME: Ski & Snowboard Special Bus Program

DESTINATION: The Pointe Hotel & Okemo, VT

TRIP DATES: January 10-12, 2014

NUMBER IN GROUP: Based on 42+ ppl

TRANSPORTATION: 55 Passenger Round-trip Motor coach Transportation (VCR/DVD & Lavatory Equipped), includes driver lodging, does not include gratuity.
Group will use their coach for transportation to shuttle to Okemo Mountain from the Pointe Hotel.

LODGING: 2 Nights lodging at the The Pointe Hotel, January 10, 11, 2014

MEALS: Full breakfast daily, dinner Saturday night at the Pointe

TICKETS: 2 day all area lift for Okemo Resort, January 11, 12, 2014, non skier deduct \$75, one day deduct \$25.

TRANSFERS: Group will use their coach for transportation to shuttle to Okemo Mountain.

PRICING: **Program includes RT Transportation, 2 night lodging at the Pointe Hotel, breakfast daily, dinner Saturday night, 2 day all area lift pass for Okemo resort, services of on sight staff and taxes.**
All rates are per person:
Quad: \$319 per person
Triple: \$339 per person
Double: \$389 per person
Single: \$499 per person
Children ages 6-12 deduct \$20 & 13-18 deduct \$15 from the above package rates.
All prices are per person, based upon availability at the time of deposit, space is limited.

PAYMENT/CANCELLATION POLICIES: An initial deposit of \$100 per person is required between now and November 8, 2013. Final payment is due December 11, 2013. All group and initial individual deposits are non-refundable. Written cancellations received (30) or more days prior to trip date will be considered for full refund less initial reservation deposit if lodging can be adjusted to eliminate the empty bed spaces. If lodging cannot be adjusted, person will be refunded lift ticket only. Written cancellation received within (30) days of trip date will be eligible for lift ticket refund only, regardless of lodging adjustment. "No shows" will not be eligible for refund.

Bus groups: Banchi Outdoor Adventures reserve the right to remove any individual(s) from a motor coach transportation program/package, for threatening, offensive, obscene, or behavior we deem to be inappropriate for any other reason. Complaints from the driver or other passengers are taken very seriously; violations may cause us to revoke your travel privileges, without refund. Banchi Outdoor Adventures, Inc. or the hired Charter Bus Company shall not be held liable for delay or non-performance resulting from equipment failure, road or weather conditions, labor difficulty, or any other cause beyond their control. Vehicles are to be examined for interior damage by the customer before the trip. The customer will be held responsible for all damages incurred. Group leader is responsible for checking the coach at the completion of the trip. Banchi Outdoor is not responsible for lost or stolen property or items left on the coach. Above rate is based upon present market conditions, and are subject to fuel surcharge.

Checks should be made payable and to sent Banchi Outdoor Adventures, PO Box 9237, Trenton, NJ 08650.

SECURITY DEPOSITS

Each room will need to put a credit card down upon check in. The lodging company has total discretion in charging for damage. Banchi Outdoor Adventures has no ability to reverse a charge levied by the lodging company. Banchi Outdoor Adventures will act on the group's behalf to minimize any damage bills and to monitor damage charged versus damage reported at check in. Be aware, some damages are not apparent until the cleaning people have gone through the unit to clean, make beds, change linen, etc. Upon arrival, a damage report form must be filled out for each unit. Upon departure, it is the group leader's responsibility to do a "walk-through" with an employee of Banchi Outdoor Adventures, or the property Management Company.

CREDIT CARD PAYMENTS

Visa, MasterCard, American Express and Discover are accepted. If a participant chooses to pay their initial deposit by credit card, the cash price will apply. If a participant chooses to pay their final trip balance, or entire trip amount on credit card, the price will be 3% higher than the cash price. The cash price can be paid by check, personal money order or certified checks.

DETAILS

The Pointe Hotel offers spacious accommodations featuring the finest modern conveniences such as high-speed wireless Internet access and cable TV with premium channels. That's what you can expect from our vacationer-friendly Ludlow, Vermont resort-style hotel. The Pointe is a **SMOKE FREE** Resort!

Rooms include: 2 Queen Beds or 1 King Bed , Cable TV w/Premium Channels , High-Speed Wireless Internet Access , Multi-Line Phone , Voice Mail , Refrigerator , Complimentary Toiletries , Hairdryer, Coffee/Tea Maker, Clock Radio , Iron & Ironing Board , Electronic/Magnetic Keys , Complimentary Local Calls , Blackout Drapes.

Fitness Center & Indoor Pool. Finding time to workout while away from home can be a challenge. Our inviting indoor pool and hot tub beckons those who seek to relax after a day on the ski slopes or golf course.

Okemo Mountain:

Slopes & Trails

632 acres of terrain, 119 slopes, trails and glades ● Novice 32% ■ Intermediate 36%

◆ Advanced and ♦ Expert 32%

Vertical Drop: 2,200 feet (highest in Southern VT), Base Elevation: 1,144 feet, Summit Elevation: 3,344 feet

Longest trail: 4 1/2 miles (Mountain Road) Five Mountain Areas including the Jackson Gore Peak, Solitude Peak, South Face, Glades Peak and South Ridge area.

Lifts 18, including 9 quad chairs (5 highspeed detachable quads), 3 triple chairs and 6 surface lifts

Uphill Capacity = 31,250 skiers/riders per hour

Hours 8:00 am to 4:00 pm - Weekends & Holiday Periods

9:00 am to 4:00 pm - Monday through Friday, non-holiday

Snowmaking

95% of all terrain (570 acres)

Terrain Features

Two Super Pipes (expertly cut and maintained by a Zaugg)

Mini Halfpipe (for kids and beginners)

The Zone Jib Park

Nor'Easter Terrain Park

Blind Faith Boarder Cross Park

Hot Dog Hill Terrain Park (beginner Park)

Sincerely yours,

Joe Ferrara
President

Authorized signature for group
Please sign and return with your group deposit

Date

We highly recommend travel insurance to help protect you from unforeseen circumstances.

NOTE: All prices are based on availability at the time of deposit.

VISIT US ON LINE @ WWW.BANCHI.COM

KNOW THE CODE – Skier/Snowboarder Safety:

“Your Responsibility Code” was established in 1966 by the National Ski Areas Association as a code of ethics for all skiers & riders on the mountain. Ultimately safe skiing and snowboarding on the mountain is each person’s responsibility. Following “Your Responsibility Code” will help all skiers and snowboarders have a safer mountain experience.

Your Responsibility Code

Always stay in control, and be able to stop or avoid other people or objects. Part of your responsibility, as a skier/snowboarder is to be in control at all times on the slopes. Be aware of your speed and the speed of those around you to maintain safe skiing on the slopes.

People ahead you have the right of way. It is your responsibility to avoid them. When approaching other skiers and snowboarders on the slopes, remain a clear distance from them when passing. Watch for skiers making quick turns to the right and left in front of you. Keep distance from the skier or snowboarder in front of you to allow for enough room to stop or swerve if they make a sudden turn or stop.

You must not stop where you obstruct a trail, or are not visible from above. If you need to take a rest or wait for friends on the slopes, select a spot on the trail where you can be clearly seen by someone approaching from above. Do not stop in the middle of a trail—move to the side.

Whenever starting downhill or merging into a trail look uphill and yield to others. Keep an eye out for skiers up the hill as you enter a trail. It is your responsibility to make sure the trail is clear before entering or beginning again.

Always use devices to help prevent runaway equipment. Safety straps and ski stops are required to make sure a lost ski or snowboard does not injure another skier.

Observe all posted signs and warnings. Keep off closed trails and out of all closed areas. Obey the closed trail signs. Trails are closed due to avalanche danger, unstable conditions or exposed rocks and terrain.

Prior to using any lift, you must have knowledge and the ability to load, ride and unload safely. Stay within your ability and board lifts carefully and safely. Ask lift operators for help if unsure about loading and unloading procedures.